

# Making Things Right Is Always Personal



Mazin Sbaiti continues an impressive career representing plaintiffs and defendants in high-stakes business litigation cases.

While Mazin Sbaiti is probably best known for facing down large corporations, banks, and insurance companies on behalf of smaller business clients, forcing them to pay millions in damages, he is as frequently on the defense's side as he is the plaintiff's.

"I like being the plaintiff. I use my knowledge of the plaintiff's side to mount a great defense," explains Sbaiti. So why do defendants like hiring him and his firm? Probably because of Sbaiti's penchant for turning the tables on wayward plaintiffs. In three of his last large commercial defense matters, the plaintiffs not only got nothing, they ended up settling and agreeing to pay his clients.

A former high school teacher and Columbia Law School alum, Sbaiti served as law clerk on the United States Court of Appeals for the Sixth Circuit, an opportunity given to fewer than 1% of law school graduates. After starting his career on Wall Street doing structured finance deals, Sbaiti moved back home to Dallas and became a business litigator. In 2016 he founded Sbaiti & Company PLLC, and immediately made waves by beating one of the world's largest infrastructure companies at trial, with an eight-figure settlement that followed. Now, with nationwide reach, the firm represents plaintiffs and defendants in high-stakes, complex cases.

Highly respected as a bona fide courtroom and trial threat, Sbaiti receives almost all of his work via referrals from other lawyers. Most recently, he made headlines when he was selected as lead attorney in a securities matter in a New York federal court valued at over a billion dollars—a case that was referred to him by a former opposing lawyer.

## TOP-NOTCH SERVICE

Structuring Sbaiti & Company as a boutique law firm allows Sbaiti to provide highly bespoke advice from a staff that focuses exclusively on litigation. Sbaiti spends a lot of time—that he often doesn't charge for—talking people out of filing lawsuits. An increasing rarity in the field, Sbaiti is among the few litigators with a large enough war chest to take even the largest cases on a contingency basis for plaintiff matters, and structured contingent fee deals for defense matters.

Smart analysis of the law and the facts, careful investigation, intuitive litigation strategy, and an extensive legal background that allows outside-the-box thinking all contribute to Sbaiti's reputation as the person who can handle "hard cases"—ones with no obvious answer. He is frequently brought in to take over stalled cases and get them "past the finish line" when existing litigation counsel is unable to do it.

Placed on the Super Lawyers® list perennially since 2013, Sbaiti handles cases involving securities, construction, business disputes, patents, trade secrets, intellectual property, and business tort matters. He has also been recognized among America's leading trial lawyers by U.S. News and *Benchmark Litigation*.



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